Key Financials Fact Sheet Q1 FY 11

PERSISTENT
Partners in Innovation

Key Financials : Q1 FY11

₹ Mn

	Q1, FY 11	Q4, FY 10	Q1, FY 10
Income from sale of software products and services	**1,810.89**	**1,717.44**	**1,320.43**
% Growth QoQ	5.4%		
% Growth YoY	37.1%		
Profit before Tax	**371.12**	**416.93**	**186.45**
% Growth QoQ	-11.0%		
% Growth YoY	99.0%		
Profit after Tax	**345.28**	**396.79**	**175.27**
% Growth QoQ	-13.0%		
% Growth YoY	97.0%		

Key Financials Ratios

PERSISTENT

Ratios, %	Q1, FY 11	Q4, FY 10	QoQ, %	Q1, FY 10	YoY%
Gross Margin	38.0%	41.7%	-3.7%	47.5%	-9.5%
S&M to Revenue	7.9%	7.6%	0.3%	9.6%	-1.7%
G&A to Revenue	11.1%	11.7%	-0.7%	13.5%	-2.4%
Total S, G&A to Revenue	19.0%	19.4%	-0.4%	23.1%	-4.1%
EBIDTA Margin	19.0%	22.3%	-3.3%	24.4%	-5.4%
EBIT Margin	13.6%	17.2%	-3.6%	18.6%	-5.0%
Profit before Tax	20.5%	24.3%	-3.8%	14.1%	6.4%
Profit after Tax	19.1%	23.1%	-4.0%	13.3%	5.8%
EPS - Basic, Before Prior Period, INR	9.16	11.13		5.49	
EPS - Diluted, Before Prior Period, INR	8.59	10.18		4.89	

Consolidated Balance Sheet

₹ Mn

	As at June 30, 2010	As at March 31, 2010	As at June 30, 2009
Sources of Funds			
Equity Share Capital	400.00	400.00	358.61
Stock option outstanding	35.71	32.02	22.83
Reserves	6,150.23	5,798.05	3,735.20
Hedge Reserve	9.43	159.85	3.41
Deferred Payment Liabilities	45.11	45.11	-
Total sources of Funds	**6,640.48**	**6,435.03**	**4,120.05**
Application of Funds			
Fixed Assets	2,388.38	2,318.39	2,208.14
Deferred Tax Assets	6.85	6.82	26.20
Investments	2,846.03	1,561.73	819.84
Net current assets	1,168.46	630.37	940.59
Cash and Cash Equivalents	230.76	1,917.72	125.28
Total Application of Funds	**6,640.48**	**6,435.03**	**4,120.05**